

November 2020 - Issue no. 196

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The Manhattan Big-Ticket Buyers Have Re-Emerged

Several more contracts were signed in the \$25 million-plus range in the past few days and weeks, signaling that the big-ticket buyers are back. 98 contracts were signed above \$3 million. While these buyers are being super-selective and buying ultra-prize units, they are buying again and activity on the high end is up not just compared to COVID-related lockdown months, but also to the same period in 2019. More importantly the buyer pool is growing: the volume of buyers and showings has increased signaling future activity. Then again, we should be reminded that last year at this time the markets were still reeling from the spike in mansion taxes that took effect in July after a record-smashing June that fueled a buying frenzy. The current market is super active below the \$3 million mark...that is where roughly 86% of all deals are happening. Almost 900 units went to contract in October....that's outstanding!

Do You Live In A Green Building?

Pino Fortunato has joined our team to focus on GREEN BUILDINGS. Covid has further exposed our need and desire for healthy buildings that are both good for the environment and human beings. GREEN buildings are engineered for energy efficiency but also can be built - or retro-fitted - to provide healthier living conditions. To search for GREEN HOMES or to learn more, click https://www.greenbuildingmap.com/index.cfm



West Chelsea 3-Bedroom Penthouse With Enormous Terrace And Indoor And Outdoor Fireplaces.

COMPASS



347 Bowery NoHo/East Village 2 Balconies, Brand New

This 3-bedroom, 2,5 bathroom duplex on a south-west, light-infused corner at the crossroads of Noho and the East Village, across from the Bowery Hotel at the culmination of Great Jones Street features surprisingly impressive and humanly scaled views in three directions. Both architecture and interiors are by world-acclaimed architect Annabelle Selldorf. \$7 million | Immediate Occupancy.

DID YOU KNOW?

Covid-19 infection rates are 195% higher in Miami-Dade County than Manhattan County and 52% higher in Palm Beach County than Manhattan County. Covid is densityagnostic.

Published Penthouse with Private Heated Pool West Chelsea

456 West 19Th Street - \$12,500,000

A top-floor fully renovated penthouse with almost 3,000sf of interior plus approximately 2,000sf exterior living space that combines both City and 'Country' living in one. This pristine, published penthouse in the heart of the West Chelsea Gallery District has been extraordinarily renovated and re-imagined as the ultimate glamorous showstopper, an elegant sanctuary of sophistication wrapped in brick and true dividedlight steel windows that offer superb light and panoramic views over West Chelsea, Hudson Yards and Midtown Manhattan.



Prime Tribeca Private Floor Loft 4-5 Bedrooms

408 Greenwich St, Tribeca \$8,000,000

This high-floor expansive, private, full-floor 3,722sf, sundrenched loft with over 180 feet of linear windows takes full advantage of its perfect Tribeca setting surrounded by all things wonderful about this vibrant neighborhood.

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Gut Renovated, Triple Mint Loft

6 West 20Th Street, Flatiron NEW PRICE! \$9,000,000

This triple-mint, recently completed, precisely gutrenovated private full-floor loft off Fifth Avenue is just moments from Madison Square Park. Designed by Russell Riccardi Architect and executed by John Hummel and Associates this voluminous and wide loft spanning 50 feet of frontage is bathed in natural light all day.





Enormous Tribeca Duplex Penthouse With Terraces

161 Hudson St, Tribeca \$13,995,000

Located in the heart of Tribeca this exquisite 6,000+ sf Monique Gibson-designed, mint, move-in light-flooded duplex corner Penthouse with private terrace, roof deck and panoramic views blends the grandeur of loft living with apartment practicality. Scaled akin to a large suburban home, with all the conveniences of City living.



3-4 Bedroom Duplex Penthouse with Four Terraces

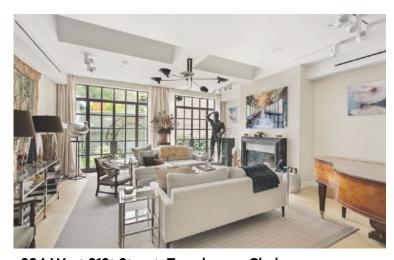
141 East 88Th Street. Upper East Side

NEW PRICE! \$8,9 million

This bright, breathtaking penthouse is one of only two newly constructed penthouses perched atop the recently converted full-service Philip House, boasting a rare combination of complete privacy and tranquility with landscaped terraces on both floors. The four set-back terraces provide privacy and make this home extraordinarily quiet. This mint, meticulously detailed contemporary classic Carnegie Hill duplex is infused with light all day long through an abundance of large windows that captivate wide-open views over the most convenient and desirable neighborhood on the Upper East Side.

DID YOU KNOW?

Overheated old pre-war apartments emerged during the Spanish Flu to allow opening windows to bring in fresh air. Stale recirculating air is unhealthy.



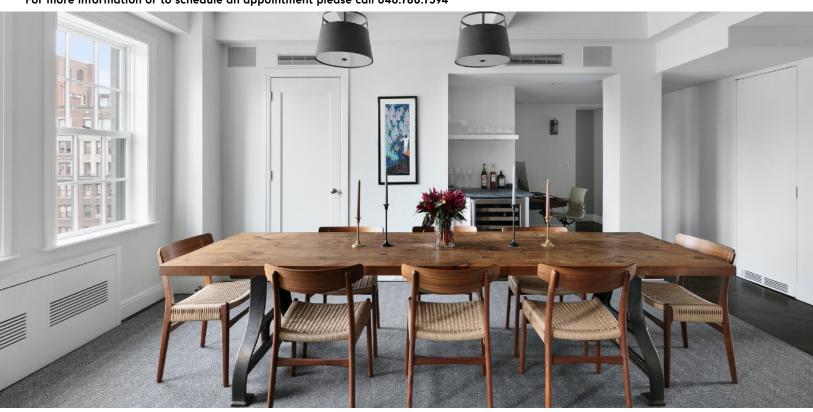
204 West 21St Street, Townhouse, Chelsea \$8,750,000

Conveniently located on a tree-lined Central Chelsea block, 204 W 21st Street is a meticulous, recently gut-renovated 22 1/2-foot wide, sun-filled 4-story single-family townhouse comprising gracious interior living spaces and over 690 square feet of exterior living space including a magnificent south-facing garden and a terrace. Every imaginable esthetic and engineering detail has been considered in this multi-year renovation, including 4-zone central air conditioning and heating, motorized shades and radiant heated flooring. Each room has been elegantly scaled and appointed to perfection.



260 West Broadway, Tribeca \$6,700,000

With almost 45 feet of south-west-facing, sunny frontage overlooking Tribeca Park with its majestic London Plane trees, this centrally located authentic 5-bedroom loft with massive arched windows used to be home to the recording studio of world-renowned musicians including Earth, Wind & Fire, not to mention some of the most notable names in fashion. While this apartment is outstanding, its location may be even more so, located centrally in the heart of Tribeca in close proximity to all transportation, restaurants, retail and more. Soho is a few blocks to the South and the Hudson River Park is a few minutes to the West.



Enormous & Exquisitely renovated Gold Coast Duplex New! 40 Fifth Avenue, Greenwich Village

New! 40 Fifth Avenue, Greenwich Village \$15,000,000

An extensive and thoughtful renovation has combined multiple units on the 14th and 15th floors to deliver a duplex home of grand scale combined with a sense of understatement and intimacy. Historic architecture with superbly proportioned rooms is seamlessly infused with every modern convenience. Three exposures - in an area known for low-lying buildings and townhouses - delivers exceptional protected light and views all day long. The humanly scaled views extend all the way to Midtown's Empire State Building and West overlooking Greenwich Village, the most desired of all neighborhoods with its unique mix of pre-war architecture, tree-lined streets, parks, cafes and boutiques.



DID YOU KNOW?

A recent \$25m+ sale in Greenwich Village had three bidders

53 Downing Street West Village/Hudson Sq.

\$17,500,000

Nestled on a discreet, quiet, treed block where the West Village meets Soho and Hudson Square, 53 Downing Street is large, 20'-3 1/4" wide, recently completed, gut renovated single-family townhouse with a garage and multiple outdoor living spaces. The Landmarked Italianate house was originally built in 1857 and has undergone a complete redesign by CWB Architects to transform it into a showplace with superb finishes, detailing and proportioning, expertly installed by master craftsmen. Every imaginable detail has been considered in the renovation of this mansion-scaled home renovation, including brand new individually zoned mechanical systems for year-round flexibility along with radiant floors in all bathrooms as well as a fully integrated Crestron AV system with ceiling speakers and connectivity for TV, Internet, and Security.



40 East 67th Street, Upper East Side \$12,995,000

Superbly positioned moments from Central Park, this magnificent, 20-foot wide townhouse with an elevator is located between Park and Madison Avenues, in the most convenient and fashionable part of the Upper East Side.



212 West 18Th Street, Chelsea \$16,350,000

At over 4,144 SF, the combination of two units has resulted in a one-of-a-kind floor plan offering two private terraces and sweeping views of the Manhattan skyline.



17 Twin Ridge Rd, Ridgefield, CT \$2,277,000

Turnkey perfection one-hour from NYC and moments from the charming village of Ridgefield, CT! Offering luxurious, eco-conscious comfort, this 5 BR/5.5 BA property includes a heated swimming pool, pool cabana, wine cellar, recreation room, and every upgrade imaginable.



166 Duane Street, Tribeca \$6,000,000

Overlooking Duane Park in the heart of Tribeca, this light-filled corner loft unit spans over 3,800 square feet. The stunning 4 bed 3.5 bath home features an open floor plan for elegant living and entertaining with soaring ceilings, and an abundance of wall space for art.



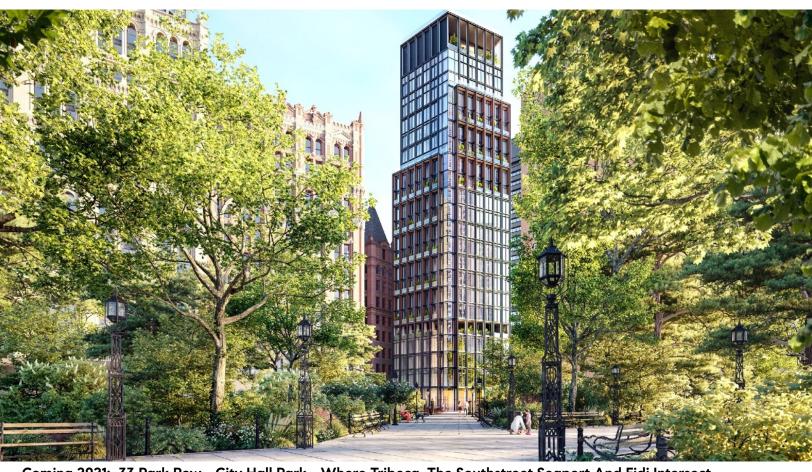
591 3Rd Avenue, Murray Hill \$2,200,000

Conveniently and centrally located in Murray Hill between 38th and 39th Streets, The Lindley has a 421-A tax abatement in place through 2029, and is moments from The New York Public Library, Bryant Park and Grand Central Station.



53 N. Moore St, 4F, TriBeCa \$4,000,000

This large 2,436sf, 2-3 bedroom loft boasts lovely morning light that streams in through multiple over-sized East-facing windows. A gracious entry gallery leads past the generously scaled kitchen with stainless steel appliances to the large living/dining room.



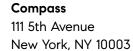
Coming 2021: 33 Park Row - City Hall Park - Where Tribeca, The Southstreet Seaport And Fidi Intersect

Rogers, Stirk, Harbour & Partners - architects of the Pompidou Museum, Paris, One Hyde Park, London, and One Monte Carlo, Monaco present their first residential building in the USA, perfectly perched on City Hall Park. Apartments range from 1- to 4—bedrooms and penthouses. Early 2021 Occupancy.



150 Charles St, West Village - \$14,75M

Located in the highly coveted 150 Charles Street in the most desired Downtown neighborhood - the West Village - this one-of-a-kind duplex 4 bedroom, 4.5 bathroom condominium residence boasts a private, magical garden-quality terrace that delivers super outdoor as well as indoor living rooms



DID YOU KNOW?

Real Estate is hyper-localized: if you'd like to track sales that are directly relative to your home, please contact us at Is@compass.com and we will create a curated COLLECTION so that you can monitor market activity in real time as it is happening. This will send you activity notifications as they happen, or on a periodic basis of your choosing.

Team

We deliver exceptional real estate advisory and brokerage services in the New York, Brooklyn, Westchester and Connecticut luxury real estate markets. With sales in excess of several billion and consistently amongst the USA's most respected Teams, our group represents developers, buyers, renters, and sellers in transactions ranging from \$400,000 to well over \$20 million. We can also connect you to the best agents around the country and the globe. Please let us know how we may be of assistance to you.

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